

From source to sold

Stories of leadership in supply chain

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“Why don’t we see more supply chain leaders becoming CEOs?”
This was the question we asked when we started writing this book.

You have to ask yourself in every role – how do I add more value and what's the most value I can add.

The idea of this book is to
amplify the voices of the
leaders running supply chains.

Success in supply chain just boils down to two things - value creation and authentic leadership.

You build a business by
chasing possibilities and
thinking ahead.

Supply chains aren't a 9 to 5
job.

Influencing is a tool that
holds an organization
together.

People who fear making
mistakes cannot move forward
over time.

The real sign of success is when the person who comes after you builds on what you've done and makes it better.

People and processes power organizational transformation

Strategy only works if you
have a culture that motivates
people.

Visibility and authenticity
are crucial to being a leader.

Team building is about putting
the right people in the right
place.

The essence of running a
business is to challenge the
status quo and daring to
innovate.

One of the things of being a
good leader is to be a
voracious learner.

The potential for problem solving in supply chain is higher when the world moves more to digitization.

Exposure guarantees you a lot
of learning

A good supply chain leader
needs to pivot on the spot,
nurture creativity and foster
a forward looking attitude.

**Broad knowledge and experience
are foundational for a supply
chain leader.**

Life is much simpler if you
follow your heart and work on
your passion.

Luck is a combination of
acquiring capabilities and
creating opportunities

People in supply chains can
learn a lot from an orchestra.

As a leader you need to make
continuous improvements and
also disrupt the system.

The hallmark of a good leader is to stay flexible and not get drawn into a comfortable niche.

You need both authenticity and vulnerability to be a leader.

A well run supply chain gives employees security, to investors peace of mind, and helps give back to the environment you are operating in.

For an aspiring leader,
identifying transformative
moments within organizations
is crucial.

Head, heart and guts are three qualities needed in a strong leader.

Organizational transformation
has no set rule book and is a
challenge for leaders.

Change has been hardest with
factory managers in lean
transformations.

There is no recipe for building trust, you need to be transparent, don't hide your mistakes, and be involved in making things better for your people.

As a leader, you need to
anticipate volatility and not
just react to it.

**Learning comes in all shapes
and sizes.**

Leadership is about providing subordinates the right balance of coaching, guidance and the freedom to make their own decisions.

Leadership is also about
staying relatable to peers.

**Leaders should never think
incremental progress.**

A high performing supply chain is about people communicating and collaborating effectively.

When you are in supply chain,
you need to juggle more balls
in the air than any other
function.

Supply chain is like the clean air you breathe, its invisible when its there and you start gasping for breath when its not there.

As a CEO you must project
optimism.

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You can make any job
meaningful no matter what you
do in life.

Good leadership needs a grasp
of end to end business.

Transparency is the word, show
everything - hide nothing,