

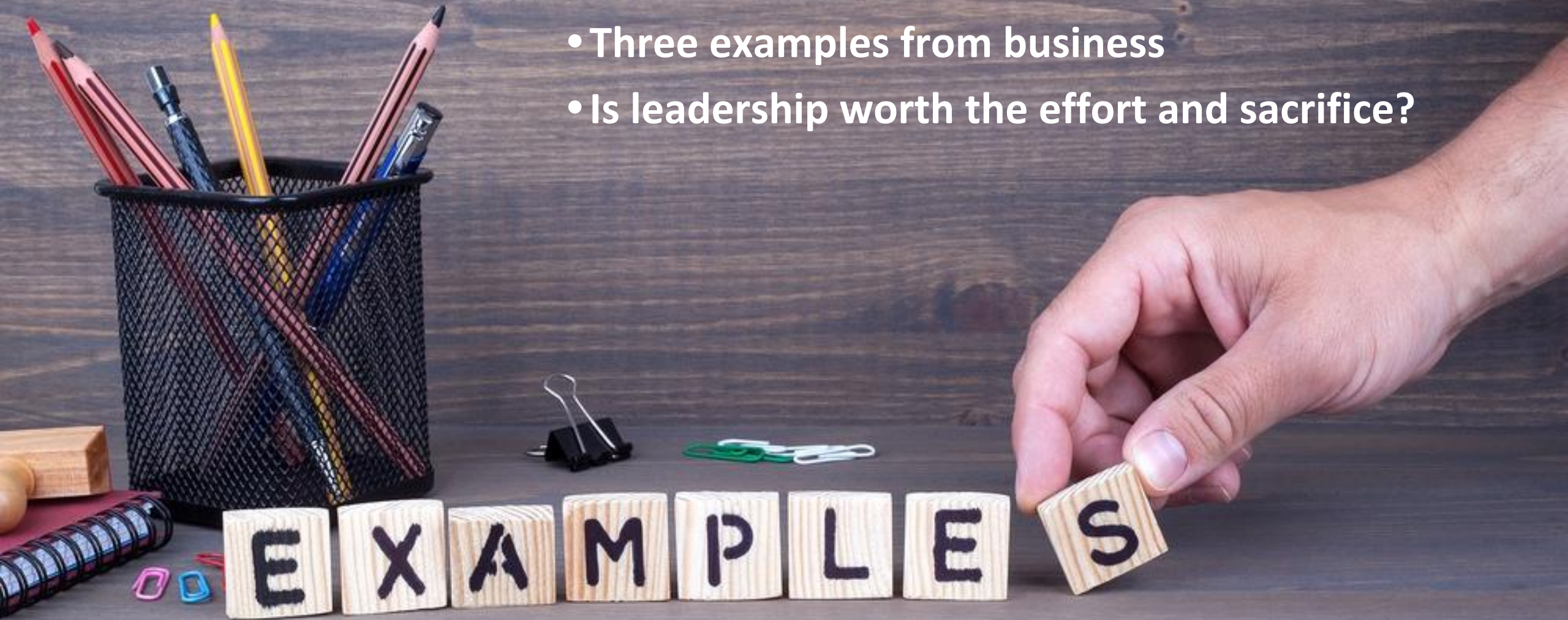
# Having a Game Plan

Begin with the end in mind



# Structure

- Three examples from sport
- Three examples from Public life
- Three examples from business
- Is leadership worth the effort and sacrifice?





# I am the greatest

**Talk big  
Fight  
Own PR machine  
Rebel  
Take a stance vs Vietnam**



....

## Destined

Srikanth story  
NZ story  
Adapted to One Day, T 20  
Individually brilliant,  
Team player, decided  
not to be captain

# Ryder Cup 2018 – Europe Team

- Of the top 20 golfers in the world, the USA had 11 and Europe had 6
- This US team was regarded as one of the best, with almost everyone being a major title winner
- Tiger Woods had won the previous week, but lost all 5 matches this Ryder cup
- Europe won 17.5 to 10.5
- Every European player contributed at least a point.



**What did we learn from this set?**

# Game Planning lesson from sports

- The end is clearly defined, a victory of some sorts
- Sports rarely has draws
- Being individually good matters, team work matters more in team games
- You have to work very hard, train very hard and be disciplined
- Sport has natural enemy lines drawn, One vs the other, or one team vs another
- Talent has a shelf life, but has to adapt



**Waited for 22**

**Years**



**Jailed for 27 years**

**Sagacity**

**Decided to leave after one term**

**Inspiration to many leaders**





**A speech that  
mattered**

---

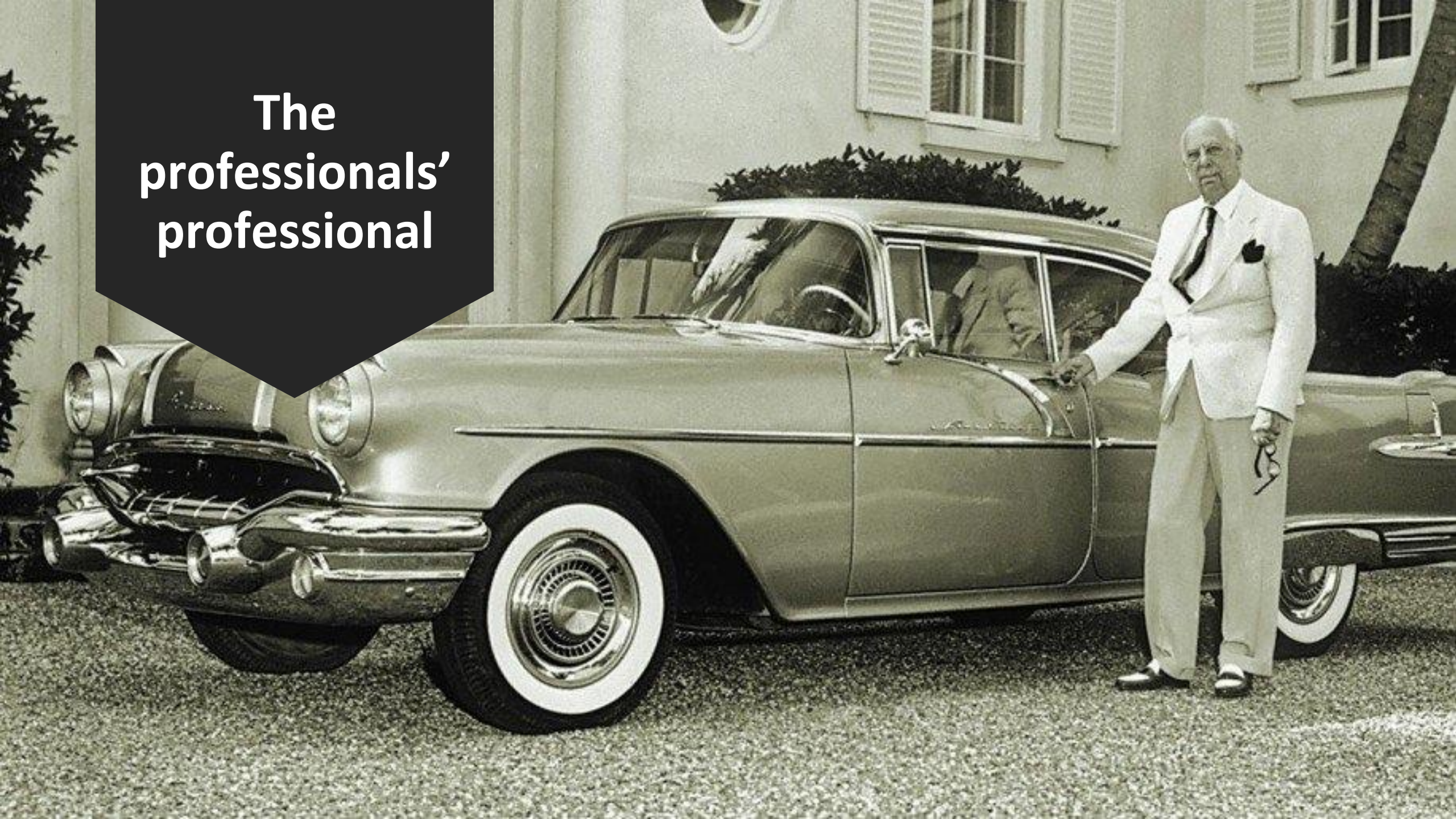


**What did we learn from this set?**

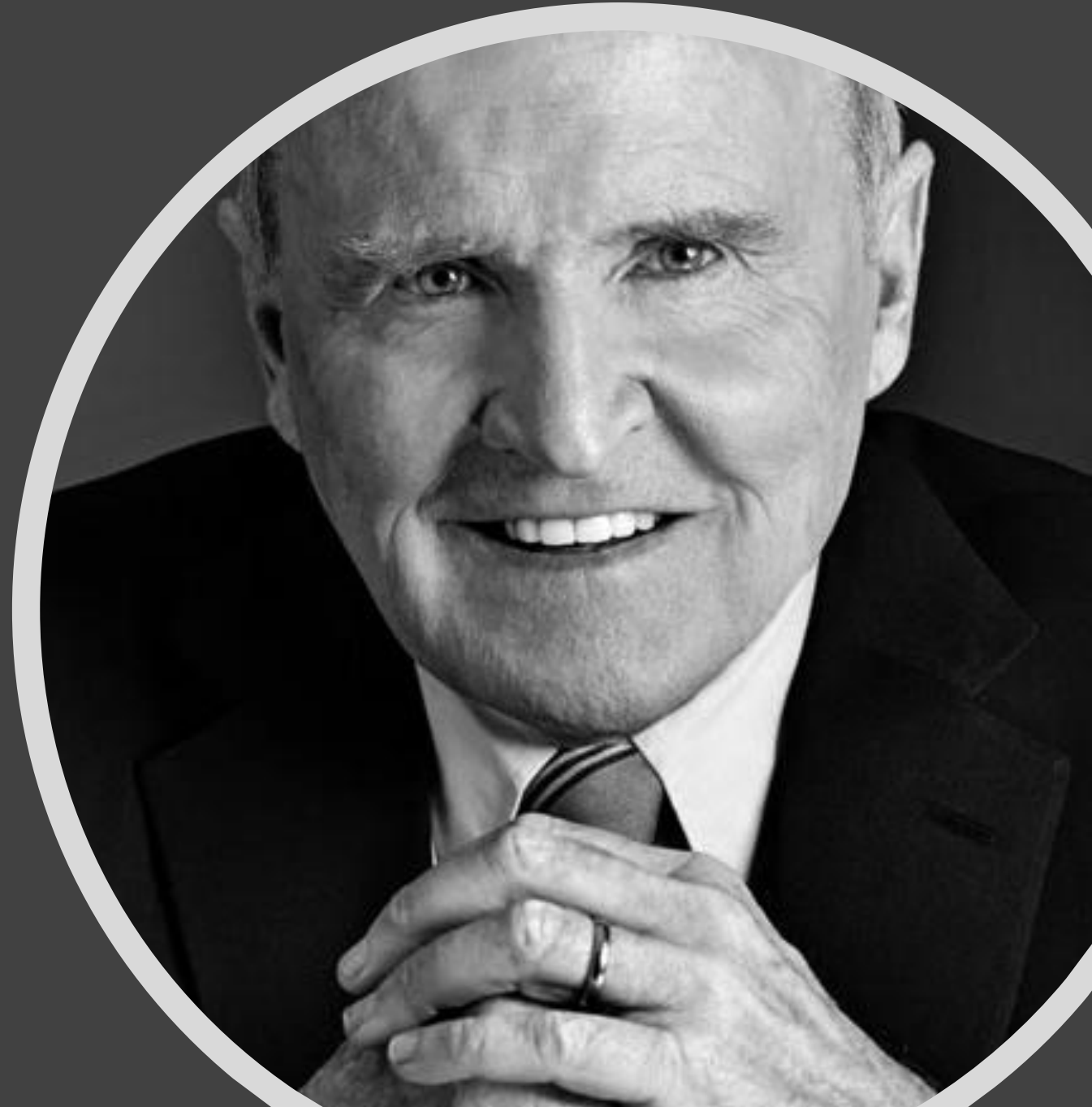
# Game planning lessons from Public life

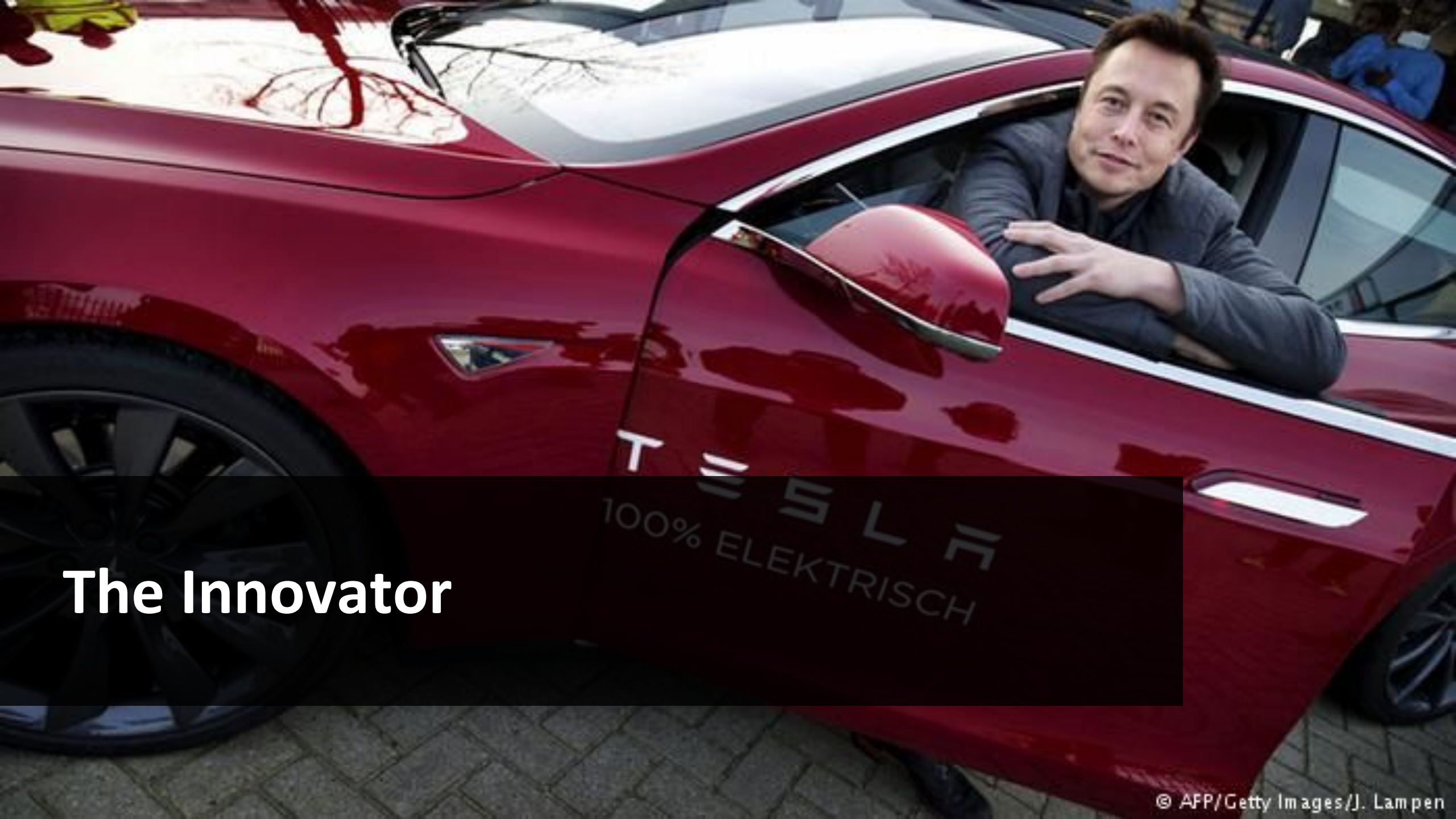
- **Roots matter**
- **Patience is important**
- **Some sacrifice is essential**
- **Self belief in the face of failure**
- **Charisma is needed to move masses**
- **Authentic communication**
- **Every speech is important**

The  
professionals'  
professional



# The transformation leader





# The Innovator



**What did we learn from this set?**



# Game Planning lessons from business

- Rethink the future
- Be bold consistently
- Deliver more than promise
- Fine tune plans regularly
- Understand people well
- Innovate in all aspects of the business
- Stay within the rules



**Having a game plan**

**Begin with the end in mind!**

**Game  
Plan**

Design  
Scenario  
Working Plan  
Game Plan  
Tactics  
Thought out strategy  
Schemes  
Blueprint  
Approach



## **3 Parts to your role in the plan**

**1. Leadership: @Energy**

**2. Management: Results, Efficiency,  
Creating surplus**

**3. Administration: Rules, procedures**

# Your Plan

- Is there a precedent to this plan?
- Whose support do you need?
- What resources do you need?
- What is the time line and the milestones?
- How do you know you are succeeding?
- What are signals that you are failing?
- Is there a Plan B and what does it look like?

**What do you want to be?**

**Why do you want to be  
that?**

**What drives you?**



# Ambition

- Is about choices
- Is about getting more from less resource
- Is about change with consistency
- Is about building allies
- Is about investing in your own development
- Is about recognizing its impact on your family



# Summary

---